



2019 Deloitte events concurrent to J.P. Morgan Health Care Conference

Leadership session topics



Life sciences and health care M&A trends and investment opportunities (US leaders)

- **Susan Dettmar**, principal, US leader, M&A consultative services, Deloitte Consulting LLP
- **Simon Gisby**, managing director, life sciences and health care national practice leader, Deloitte Corporate Finance LLC
- **Phil Pfrang**, partner, global life sciences and health care M&A transaction services leader, Deloitte & Touche LLP



M&A trends in oncology

- **Varun Budhiraja**, principal, Deloitte Consulting LLP
- **Susan Dettmar**, principal, US leader, M&A consultative services, Deloitte Consulting LLP



Digital therapeutics: Driving convergence between pharma and technology

- **Brett Davis**, principal, Deloitte Consulting LLP
- **Susan Dettmar**, principal, US leader, M&A consultative services, Deloitte Consulting LLP



The future of health: Navigating the evolving ecosystem

- **Neal Batra**, principal, Deloitte Consulting LLP
- **Simon Gisby**, managing director, life sciences and health care national practice leader, Deloitte Corporate Finance LLC
- **Amry Junaideen**, partner, life sciences and health care leader, Deloitte & Touche LLP



Investing in health tech: Health care's new frontier

- **Simon Gisby**, managing director, life sciences and health care national practice leader, Deloitte Corporate Finance LLC
- **James Gorayeb**, partner, life science and health care, Deloitte & Touche LLP
- **Pete Micca**, partner, life sciences and health care, Deloitte & Touche LLP



Behavioral health sector investing

- **Bill Siren**, managing director, Deloitte Consulting LLP
- **Rishi Patel**, senior manager, Deloitte & Touche LLP



Maximizing value in a divestiture process: How to be successful in sale processes, carveouts, spins and IPOs

- **Chris Caruso**, partner, M&A transaction services, Deloitte & Touche LLP
- **Nick Cirignano**, managing director, life sciences and health care, Deloitte Corporate Finance LLP
- **Jenny Gilmore**, managing director, advisory, Deloitte & Touche LLP
- **Jeremy Martin**, senior manager, M&A transaction services, Deloitte & Touche LLP



Winning strategies for commercial success of nextgen therapies

- **Amit Agarwal**, managing director, Deloitte Consulting LLP
- **Hussain Mooraj**, principal, Deloitte Consulting LLP
- **Sanjay Srivastava**, PhD, senior manager, Deloitte Consulting LLP



Post-acute Care ("PAC"): Alignment dynamics and emerging trends in continuing care network development

- **Lisa Ahern**, principal, Deloitte Consulting LLP
- **Todd Patnode**, managing director, leader of Deloitte's health care turnaround and restructuring practice, Deloitte CRG
- **Dan Wilson**, managing director, Deloitte CRG



Alternative payment models: What's driving the wave of change with providers and payers

- **Mark Bethke**, managing director, Deloitte Consulting LLP
- **Kumar Kanisan**, senior manager, Deloitte Consulting LLP



From doing digital to being digital: How life sciences companies can move beyond experimentation to realize value

- **Jonathan Fox**, specialist leader, Deloitte Consulting LLP
- **Greg Reh**, principal, US life sciences and DTTL global life sciences sector lead, Deloitte Consulting LLP
- **Chris Zant**, principal, life sciences and health care, Deloitte Consulting LLP



Global life sciences and health care M&A trends and investment opportunities (global leaders)

- **Xander Alpherts**, corporate finance partner, health care M&A leader, Deloitte Australia
- **Simon Brew**, partner, consulting, Deloitte United Kingdom
- **Carrie Chen**, partner, corporate finance, China financial advisory leader, Deloitte China
- **Tal Chen**, partner, global technology alliances practice leader, Deloitte Israel
- **Jason Ding**, managing director, corporate finance, life sciences and health care practice, Deloitte Canada
- **Kazuhisa Go**, managing director, corporate finance, Deloitte Japan
- **Stav Gregoriou**, director, M&A transaction services, Deloitte United Kingdom
- **Tim Hayden**, senior manager, M&A transaction services, Deloitte Canada
- **Masafumi Ito**, partner, M&A transaction services, Deloitte Japan
- **David Jones**, partner, UK corporate finance, European financial advisory leader, Deloitte United Kingdom
- **Andy Khanna**, partner, corporate finance, financial advisory life sciences leader, Deloitte India
- **Andreas Korten**, partner, M&A transaction services, Deloitte Germany
- **Sebastian Krolop**, partner, consulting, Deloitte Germany
- **Susana Novo**, partner, México life sciences and health care corporate finance lead, Deloitte México
- **Phil Pfrang**, partner, global life sciences and health care M&A transaction services leader, Deloitte & Touche LLP
- **Jan Rattay**, partner, M&A transaction services, Deloitte United Kingdom
- **Anna Samanta**, partner, EMEA life sciences M&A lead, Deloitte Switzerland
- **Amar Shah**, director, Deloitte United Kingdom
- **Bill Stamat**, Canadian life sciences and health care lead partner, Deloitte Canada
- **Michael van der Boom**, partner, M&A transaction services, Deloitte Switzerland
- **Dr. Loke Wai Chiong**, partner, Southeast Asia health care sector leader, Deloitte Singapore



Disruptive and innovation driven M&A

- **Anna Samanta**, partner, EMEA life sciences M&A lead, Deloitte Switzerland
- **Michael van der Boom**, partner, M&A transaction services, Deloitte Switzerland



Life sciences & health care: Regulatory update

- **Daniel Esquibel**, senior manager, Deloitte & Touche LLP



Cybersecurity in the digital health age: What every investor/acquirer needs to know

- **Will Engelbrecht**, principal, Deloitte Consulting LLP
- **Russell Jones**, partner, Deloitte risk and financial advisory, Deloitte & Touche LLP



Outsourced pharma services: Sectors and companies to watch

- **Dawn Anderson**, managing director, R&D life sciences, Deloitte Consulting LLP
- **Stav Gregoriou**, director, transaction services, Deloitte LLP
- **Neil Lesser**, principal, Deloitte Consulting LLP
- **Amar Shah**, director, life sciences and health care, Deloitte LLP



Physician practice management and specialty EMR

- **Dorrie Guest**, managing director, Deloitte Consulting LLP
- **Nick Massiello**, specialist leader, Deloitte Consulting LLP



Can overseas tech acquisition cure China's health care woes?

- **Kenneth J. DeWoskin, Ph.D.**, senior advisor, Chinese services group, Deloitte Services LP



Disruption and investment strategies in the generics pharma industry

- **Faith Glazier**, principal, life science generics segment leader, Deloitte LLP



Life sciences and health care return on capital analysis

- **Teresa Leste**, principal, strategy practice leader, Deloitte Consulting LLP



Outsourced services to health plans

- **James Gorayeb**, partner, life science and health care, Deloitte & Touche LLP



Cannabis industry overview

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